## http://www.autodesk.com/products/perpetual-licenses

Updated On: September 3, 2015

## The changes we're making

We are evolving our business so that our customers can thrive in theirs, providing them the flexibility to subscribe to software solutions tailored to fit their needs as they approach the future of making things.

In order to do so, we will gradually stop selling perpetual licenses of most products, and new licenses for these products will continue to be available as subscriptions.

| Last day to purchase a NEW perpetual license for:                                   |                  |  |
|---|------------------|--|
| Most individual desktop software products   | January 31, 2016 |  |
| Autodesk Design & Creation Suites & additional individual desktop software products | July 31, 2016    |  |

<sup>\*</sup> See questions 1.3 and 1.4 for detailed information on products affected

## **Top 3 Most Frequently Asked Questions**

| Can I continue to use my existing perpetual licenses?  | YES                |
|--|--------------------|
| Can I continue to use and renew my Maintenance Subscription for my existing perpetual license? | YES                |
| How will I be able to purchase products after the end of sale of perpetual licenses?           | Via a subscription |

## Our commitment to you

Throughout this period, Autodesk and our reseller partners will work with our customers to make this transition from perpetual licenses to subscription as smooth as possible, and to address exceptional situations accordingly. We will provide as much advance notice as we can so that people can anticipate and plan for these changes.

Please refer to the Questions & Answers section below for more detailed information. We will update this Q&A as we progress through the transition.



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## What's New in this FAQ? Here are the Latest Updates as of September 3, 2015

The following questions and answers in this document are either new or contain updates. If you have already reviewed this FAQ before, you should focus your attention on the following:

- 1.1 What is changing?
- 1.3 Which products are affected?
- 1.4 Is this a global change?
- 1.6 Does this effect existing software purchased under a perpetual license?
- 1.8 How will Autodesk ease this transition for customers?
- 1.10 Will customers be able to purchase a network activation for existing perpetual licenses after Autodesk stops selling perpetual licenses?
- 2.2 Does Desktop Subscription software have to connect to the Internet to work?
- 2.5 I am currently sharing perpetual licenses on a network. With this announcement, what options will be available to maintain or buy new network licenses?
- 2.6 What exactly is a "network subscription"?
- 2.7 When will a "network subscription" be available?
- 3.3 What happens is a Maintenance Subscription expires?
- 3.4 Will Maintenance Subscription customers be able to cross grade a perpetual license and remain on Maintenance Subscription?
- 3.5 How long can current Maintenance Subscription customers remain on Maintenance Subscription?
- 3.6 Will existing Maintenance Subscription customers be able to add additional perpetual licenses under Maintenance Subscription?
- 4.3 Will customers with an Enterprise Business Agreement be able to add new perpetual licenses to their agreement?



### Overview

### 1.1 What is changing?

Autodesk will stop selling perpetual licenses of most Autodesk Design & Creation Suites and individual products. The purchase of new licenses will be available only by subscription. In addition, the option to cross grade to any of the affected products will be discontinued when we stop selling new perpetual licenses.

### 1.2 Who is impacted by these changes?

Any company or individual who wishes to purchase NEW software licenses of the products referenced in Questions 1.3 and 1.4 after the dates noted.

If you are a customer with an active Maintenance Subscription contract(s), see section 3 for details on licenses, benefits and purchasing options. If you are on an Autodesk Enterprise Business Agreement or a customer who is unable to utilize electronic delivery or web-accessed software, please refer to section 4.

#### 1.3 Which products are affected?

Autodesk plans to discontinue the sale of new perpetual licenses in all countries globally where Autodesk software is available for many desktop software products. For a list of affected products and suites, visit <u>Perpetual License</u> Changes.

\* This transition has started or will start earlier in select regions. See question 1.4 for details specific to Australia, New Zealand and select Asia Pacific countries.

### 1.4 Is this a global change?

Yes, the end-of-sale of perpetual licensing noted in question 1.3 above goes into effect globally on February 1, 2016. However, there are some regions where this transition has already started or will start earlier to provide valuable insight to Autodesk to help make the larger transition on February 1, 2016 smoother.

#### Australia and New Zealand (ANZ)

In Australia and New Zealand, the sale of new perpetual licenses for LT Family products (see product list below) ended on June 6, 2015. Customers in ANZ will be able to attach Maintenance Subscription to any perpetual licenses of these products purchased through Jun 6, 2015.

### Asia Pacific

In select Asia Pacific countries, Autodesk will discontinue the sale of perpetual licenses of Autodesk AutoCAD LT Family products (see product list below) after October 31, 2015. Customers in these select Asia Pacific countries will be able to attach Maintenance Subscription to any perpetual licenses of these products purchased through October 31, 2015.

| This | applies to | the follow | ving selec | t Asia Pacific |  |
|------|------------|------------|------------|----------------|--|
| cour | itries:    |            |            |                |  |

| Bangladesh | ngladesh Indonesia Nepal |             |
|------------|--------------------------|-------------|
| Bhutan     | Korea                    | Philippines |
| Brunei     | Laos                     | Singapore   |
| Cambodia   | Macau                    | Sri Lanka   |
| China      | Malaysia                 | Taiwan      |
| Hong Kong  | Maldives Thailand        |             |
| India      | Myanmar Vietnam          |             |

Sale of new perpetual licenses to be discontinued for the following LT Family products:

Autodesk AutoCAD LT Autodesk Inventor LT Autodesk Revit LT
Autodesk AutoCAD LT for Mac Autodesk Inventor LT Suite Autodesk Revit LT Suite

#### 1.5 Why is Autodesk discontinuing some perpetual licenses?

With this change, Autodesk is continuing its transition to subscription-based products, which offer customers a lower entry price, greater choice of tools, and the ability to pay-as-you-go. With its shift away from selling perpetual rights to use a specific version of software, Autodesk plans to continually innovate and improve its Desktop Subscription, Cloud



and 'network subscription" products & services, more tightly integrate them with cloud services, allow access from multiple devices at any time, make them easier to deploy and manage, and reduce file compatibility issues.

## 1.6 Does this affect existing software purchased under a perpetual license?

No, existing or new perpetual licenses are still valid. Customers retain their perpetual software license and can continue to use it in accordance with their perpetual license agreement. If the software product is covered by Maintenance Subscription, they will also continue to receive Maintenance Subscription benefits.

Customers that need to add licenses to an existing network server deployment will have the option to purchase additional network term licenses as part of an upcoming "network subscription" option. Learn more about "network subscription."

#### 1.7 How will this change impact Maintenance Subscription customers?

Customers with current Maintenance Subscription contracts will retain the option to renew Maintenance Subscription for the affected products and receive corresponding benefits. The end-of-sale of perpetual licenses only impacts the ability to make *new* purchases of perpetual licenses.

#### 1.8 How will Autodesk ease this transition for customers?

Autodesk is doing several things to make the transition to Desktop Subscription and "network subscription" as smooth as possible for customers:

- Providing the time needed to assess options and make plans by providing as much in advance notice of changes to come as possible.
- Maintenance Subscribers can continue to renew their Maintenance Subscriptions and receive/access the benefits of their Maintenance Subscription.
- Autodesk Account will provide a single place to manage all of your products, subscriptions and services.
- Providing the ability to lock in your subscription rate by introducing the option of a multi-year Desktop Subscription offering

## 1.9 Are there any changes to Cloud Service Subscription?

Separately purchased <u>Cloud Service Subscription</u> offerings, such as BIM 360, PLM 360 and Fusion 360, are not impacted. Cloud services that are included with offerings as Maintenance Subscription and Desktop Subscription benefits will continue to be included in those offerings.

## 1.10 Will customers be able to purchase a network activation for existing perpetual licenses after Autodesk stops selling perpetual licenses?

No, customers will no longer be able to convert a perpetual license to a shared network license for any perpetual licenses which will no longer be sold. Customers who need new or additional shared network licenses will be able to purchase an upcoming "network subscription" option. Learn more about "network subscription."

## 2. Desktop Subscription

### 2.1 What is Desktop Subscription? Does Desktop Subscription use the cloud to store applications and data?

Desktop Subscription gives you access to Autodesk software—the same full version as with a perpetual license—but with a flexible, pay-as-you-go approach for a software budget that's easier to manage. The desktop software application delivered through Desktop Subscription, as well as associated user data, continue to be stored on a local machine.

#### 2.2 Does Desktop Subscription software have to connect to the internet to work?

An internet connection is required to activate the software during the first use of your Desktop Subscription. Desktop Subscription software will then work offline for up to 30 days, at which point the user must connect to the internet to continue using the software. The user will receive a reminder 7 days prior to having to reconnect. An Internet connection is always required in order to access cloud services.



## 2.3 What are the key features/benefits of Desktop Subscription licenses?

Desktop Subscription grants license holders the right to use the software for a specified period of time with the option to renew their contract. Customers who purchase a Desktop Subscription receive benefits such as Basic Support, options for more advanced support, access to the latest software and prior versions, Global Use rights, product enhancements, and in some cases, access to select cloud services. Desktop Subscription provides flexibility through which the user can install the software on multiple devices as it follows the user and not the user's machine.

# 2.4 Currently not all Autodesk products are available as Desktop Subscription. What is the timeline for making these products available?

Desktop Subscription, where currently unavailable, will be introduced during the transition.

### **Products that recently introduced Desktop Subscription:**

| Autodesk® AutoCAD® Architect | Autodesk® AutoCAD® Electrical  | Autodesk® Inventor®              |
|------------------------------|--------------------------------|----------------------------------|
| Autodesk® AutoCAD® MEP       | Autodesk® Vehicle Tracking     | Autodesk® Inventor® LT™          |
| Autodesk® AutoCAD® P&ID      | Autodesk® Fabrication CADmep™  | Autodesk® Inventor® Professional |
| Autodesk® AutoCAD® Plant 3D  | Autodesk® Fabrication CADduct™ | Autodesk® Point Layout           |
| Autodesk® AutoCAD® Civil 3D® | Autodesk® Fabrication ESTmep™  | Autodesk® Revit LT™              |

## Products that plan to introduce Desktop Subscription include, but are not limited to:

|               |                   |          | •           |                             |
|---------------|-------------------|----------|-------------|-----------------------------|
| Autodesk® Rev | rit® Architecture | Autodesk | ® Revit MEP | Autodesk® Revit® Structure® |

# 2.5 I am currently sharing perpetual licenses on a network. With this announcement, what options will be available to maintain or buy new network licenses?

Customers who have perpetual network licenses for individual products may need to add network license seats into their license pool. We plan to introduce the option to purchase licenses for individual products on a term "network subscription" basis.

### 2.6 What exactly is a "network subscription"?

A "network subscription" is similar to a perpetual network license with Maintenance Subscription, with one primary difference: usage of a network license provided as part of a "network subscription" is limited to a specified term length (e.g., one year) unless renewed, whereas an activated perpetual network license may be used indefinitely. Please review this additional document for more information about the upcoming "network subscription" option.

## 2.7 When will a "network subscription" be available?

The "network subscription" offering is in development, and we expect it will be available Feb 1, 2016 for most individual software products. Please review this additional document for more information about the upcoming "network subscription" option.

## 2.8 Is Autodesk making any changes to Desktop Subscription as part of this transition?

To provide customers greater purchasing flexibility, Autodesk has introduced multi-year (2-year and 3-year) plans for new Desktop Subscription purchases.

## 2.9 Will Autodesk support previous version rights under Desktop Subscription?

Customers with an active Desktop Subscription may have access to previous version licenses of eligible Autodesk software. For more details, please reference <u>Autodesk Desktop Subscription Previous Version Rights Eligibility</u> on the <u>Autodesk Knowledge Network</u>.

## 3. Maintenance Subscription

### 3.1 What is Maintenance Subscription?

Maintenance Subscription ensures a perpetual license holder receives benefits such as Basic Support, options for more advanced support, access to the latest software and product enhancements, and in some cases, access to



select cloud services while they keep their subscription current. A Maintenance Subscription agreement must be applied to a separately purchased perpetual license.

### 3.2 What happens if I am a current Maintenance Subscription customer?

Current maintenance customers will continue enjoying the benefits of Maintenance Subscription as long as they continue to renew. Autodesk has no plans to stop offering Maintenance Subscription renewals. For the products listed in Question 1.3 above, it is important to renew the Maintenance Subscription on time to continue to access the benefits.

## 3.3 What happens if a Maintenance Subscription expires?

If a Maintenance Subscription is not renewed on time, customers will have to purchase a new Subscription contract if they want to get the latest features and functionality.

# 3.4 Will Maintenance Subscription customers be able to cross grade a perpetual license and remain on Maintenance Subscription?

Even after we discontinue the sale of perpetual licenses for a given product, customers may opt to purchase a current version of a perpetual product line of higher value still available for purchase in exchange for an existing current version perpetual license – commonly referred to as a "cross grade"- subject to availability. The customer's current maintenance agreement will be moved to the new product at the time a cross grade is purchased. For example, a customer with a perpetual license of AutoCAD after Jan 31, 2016 cannot cross grade to a perpetual license of Civil 3D. However, that customer can cross grade the perpetual license of AutoCAD to a perpetual license of Building Design Suite Premium until the end-of-sale of the suites on July 31, 2016.

## 3.5 How long can current Maintenance Subscription customers remain on Maintenance Subscription?

While Autodesk is announcing our plans to discontinue the sale of new perpetual licenses, we are not eliminating Maintenance Subscription. Maintenance Subscription customers may continue to renew their Maintenance Subscription contract for the foreseeable future.

# 3.6 Will existing Maintenance Subscription customers be able to add additional perpetual licenses under Maintenance Subscription?

No. Once Autodesk discontinues the sale of perpetual licenses for a product, customers will only be able to **renew** Maintenance Subscription contracts for previously purchased perpetual licenses. No **new** perpetual licenses may be added to new or existing Maintenance Subscription contracts after we have discontinued the sale of perpetual licenses for that product. Customers may choose to purchase a Desktop subscription for additional licenses at a term length that fits their needs.

### 3.7 What happens if a customer with a perpetual license chooses to discontinue Maintenance Subscription?

Customers with expired maintenance subscriptions can continue using their perpetual licenses. However, they will lose Subscription benefits such as updates, technical product support, flexible license rights, and cloud services. Autodesk will be reviewing Subscription renewal policies and changes will be communicated in advance of the effective dates. If a Maintenance Subscription is not renewed, customers will be able to purchase a Desktop Subscription to get the latest features and functionality.

### 3.8 What multi-year Maintenance Subscription options will be available?

Autodesk will continue to provide multi-year Maintenance Subscription options so that customers who have purchased perpetual licenses can continue to have access to the most up-to-date software, while locking in the price for the length of their contract.

## 4. Enterprise Business Agreements

## 4.1 How will this change impact Enterprise Business Agreement customers in the near term?

Customers who currently have an Enterprise Business Agreement with Autodesk for the Enterprise Flex, Multi-Flex or Token Flex Offerings will see no immediate change to the terms or benefits of their agreements.



# 4.2 What will happen to customers with Enterprise Business Agreements that include perpetual rights to their software when the agreement ends?

Customers with an Enterprise Business Agreement that includes perpetual rights to their software may exercise their rights to receive those perpetual licenses at the end of their agreement, or they may choose to renew those perpetual licenses under Maintenance Subscription at that time.

# 4.3 Will customers with an Enterprise Business Agreement be able to add new perpetual licenses to their agreement?

Customers with a currently active Enterprise Business Agreement will be able to purchase new perpetual licenses, as permitted by the terms of their agreement. Customers entering into a new Enterprise Business Agreement will not be offered the option to purchase new perpetual licenses once we have discontinued selling them. Customers will have the option to enroll in an Enterprise Business Agreement, purchase "network subscription" licenses, or Desktop and Cloud Subscription licenses, as desired.

# 4.4 Will the currently available Enterprise licensing models (i.e., Autodesk Multi-Flex, Autodesk Enterprise Token Flex) still be available when new sales of perpetual licenses end?

Autodesk's currently available enterprise licensing model options will continue to be available for the immediate future. Autodesk Multi-Flex and Autodesk Enterprise Token Flex licensing models will continue to be available for purchase for customers considering a new Enterprise Business Agreement.

### 4.5 Where can Enterprise customers get more information?

Customers with an Enterprise Business Agreement should speak directly with their Autodesk Account Executive for more information about the perpetual license transition and how it will affect them.

### 5. General Questions

# 5.1 How will this change affect customers who are unable to utilize electronic delivery or web-accessed software?

Autodesk is committed to finding solutions that will ease the transition to subscription-based models. Throughout this transition, we will work with our reseller partners and customers to ensure that these changes do not prevent the purchase and use of Autodesk software. For customers that require use of software that is not connected to the internet, our upcoming "network subscription" may be an option. Please see the "network subscription" FAQ for more details

## 5.2 How will these changes affect Education customers?

The discontinuation of new perpetual licenses does not impact Education customers. Qualified academic institutions, students and educators will continue to have free access to Educational Licenses. For more information, please visit http://www.autodesk.com/education/free-software/all

If you still have questions after reading the above information, please visit our <u>Perpetual License Changes Forum</u> to ask questions or review answers we have given to other visitors.

